



Full year 2021 results



Audiocast presentation
16 February 2022

Forward looking statements

This presentation contains forward-looking statements that provide our expectations or forecasts of future events such as new product developments and regulatory approvals and financial performance.

Camurus is providing the following cautionary statement. Such forward-looking statements are subject to risks, uncertainties and inaccurate assumptions. This may cause actual results to differ materially from expectations and it may cause any or all of our forward-looking statements here or in other publications to be wrong. Factors that may affect future results include currency exchange rate fluctuations, delay or failure of development projects, loss or expiry of patents, production problems, unexpected contract, patent, breaches or terminations, government-mandated or market-driven price decreases, introduction of competing products, Camurus' ability to successfully market products, exposure to product liability claims and other lawsuits, changes in reimbursement rules and governmental laws and interpretation thereof, and unexpected cost increases.

Camurus undertakes no obligation to update forward-looking statements.

Agenda

- Full year 2021 summary
- Fourth quarter 2021 highlights
- Commercial development
- R&D pipeline update
- Key take-aways
- Outlook 2022
- Q&A

Company participants

Fredrik Tiberg, PhD
President & CEO, Head R&D

Jon Garay Alonso
Chief Financial Officer

Richard Jameson
Chief Commercial Officer

camurus®



Significant progress during 2021

Strong financial performance - on track to profitability

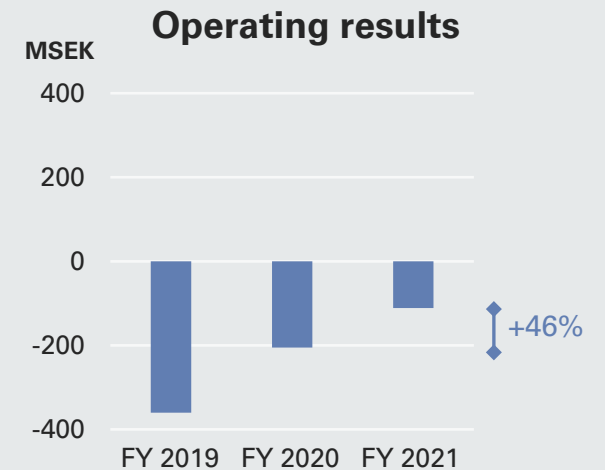
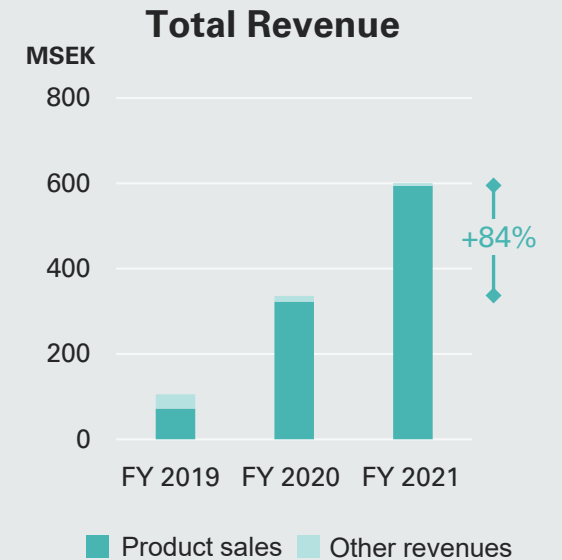
- Net revenue SEK 601 million, an increase of 79% versus 2020
- Product sales SEK 594 million, an increase of 84%
- Operating result SEK -111 million, an improvement of 46%

Commercial execution progress

- Ten consecutive quarters of double-digit sales growth
- Leader in long-acting opioid dependence treatment in the EU and Australia
- Buvidal available in 17 markets

Advancing pipeline

- Successful life-cycle management and new approvals
- A new program in registration phase
- Three ongoing Phase 3 programs in rare diseases



Q4 highlights

- Accelerated sales of Buvidal for treatment of opioid dependence
- EMA application for expanded indication to include chronic pain
- Good recruitment progress in CAM2029 Phase 3 ACRO studies
- First patients enrolled in pivotal Phase 3 SORENTO study of CAM2029 in gastroenteropancreatic neuroendocrine tumors
- Start of Phase 3 program for weekly setmelanotide in patients with genetic obesity disorders by partner Rhythm Pharmaceuticals¹
- US licensee Braeburn issued new CRL for the Brixadi™ by FDA
- Strong revenue growth, stable healthy cash position and a growing pipeline of innovative product candidates, constitute a solid foundation for continued execution on our strategy

Product sales

SEK 181 million

+74% vs Q4 2020

Operating results

SEK -18 million

+78% vs Q4 2020

Cash position

SEK 412 million

-11% vs Q4 2020

Q4

¹First dosing announced 13 January 2022

CRL – Complete Response Letter; NDA – New Drug Application

Commercial development



Richard Jameson

Growing patient numbers and market expansion

Accelerating fourth quarter sales

- 19% increase versus previous quarter
- High market shares in established markets
- Estimated ~25,000 patients in treatment

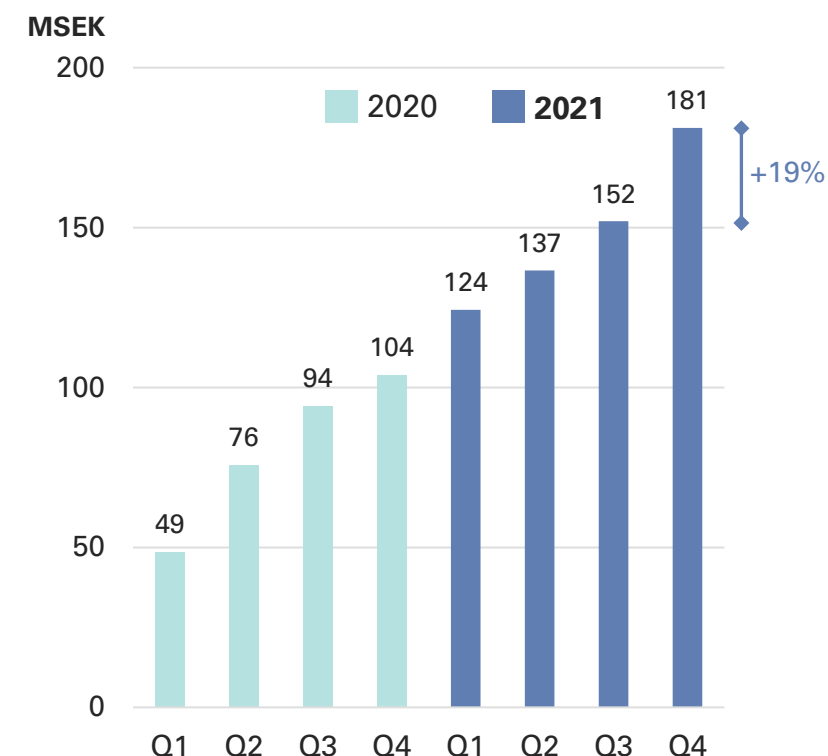
Market expansion continues

- Regulatory approval in Israel
- Pricing and reimbursement approval in Belgium
- New additional funding allocated for opioid dependence treatment and Buvidal in England, Scotland, Wales, France and Denmark

Positive outlook for continued growth

- Market leadership in Europe and Australia
- New launches in the EU and MENA
- On track to achieve goal of more than 100,000 patients in treatment with Buvidal in 2026

Quarterly product sales



Positive momentum for Bupival in the UK

Increasing awareness

- Benefits of Bupival recognized by wider society¹⁻³
- Powerful patient stories in national and regional media^{4,5}



Drug treatment like being given a new life

New funding initiatives

- Scottish Government initiative £250m investment to tackle drug death crisis¹
- England commits additional £780m over three years to improving drug addiction treatment³

The Prime Minister



It's that much harder to level up a community while criminals are dragging it down. After all, to thrive and succeed in life we need to feel safe on our streets and secure in our homes. And if we're going to make that the daily reality for most people in this country then we're going to have to do more to tackle illegal drugs.

That's what this strategy is all about, a new approach to the problem that will reduce the crime and improve people's lives.

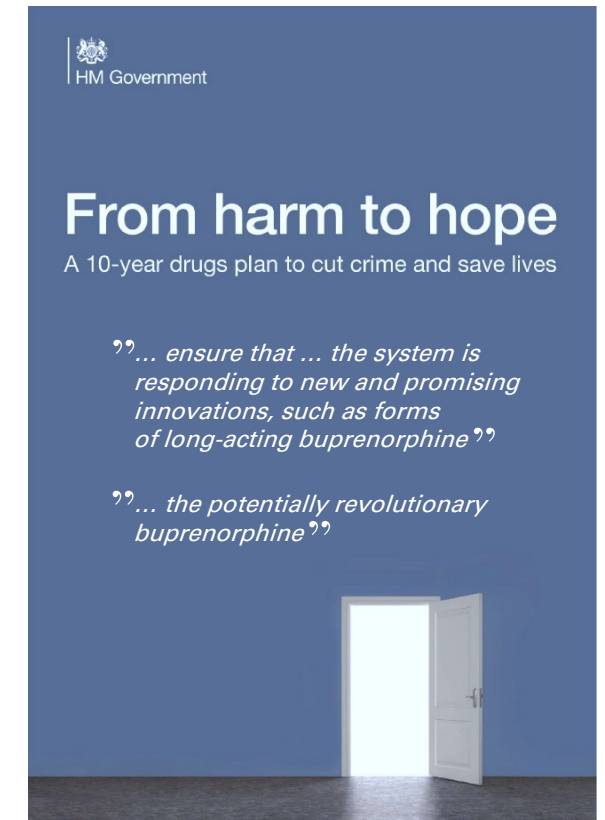
The financial cost of drug misuse is absolutely staggering. It currently costs society almost £20 billion a year, something like £350 for every man, woman and child in England.

...

Rt Hon Boris Johnson, MP

Prime Minister

UK 10-year drug plan published 6 Dec 2021⁵:



¹www.gov.scot/publications/update-drugs-policy/; ²<https://gov.wales/more-must-be-done-tackle-substance-misuse-despite-fall-drug-deaths-vows-mental-health-minister/>;

³https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1038722/From_harm_to_hope_PDF_FINAL.pdf; ⁴Including www.bbc.com/news/uk-scotland-54433312,

www.itv.com/news/granada/2021-05-19/the-game-changer-meds-helping-tackle-opioid-addiction; ⁵<https://www.bbc.com/news/uk-england-birmingham-59521413>;

Continued high activity to disseminate scientific evidence base for Buvidal

Planned scientific conferences in 2022

	Q1	Q2	Q3	Q4				
Global	ASAM 31-Mar- 3 Apr Hollywood, FL, USA	CPDD 11-15 Jun Minneapolis, USA		ISAM 4-7 Oct Valetta, Malta				
European	Nordic Op Sym. 3-4 Feb Uppsala, Sweden	IOTOD 11-12 May Virtual	ALBATROS 8-10 Jun Paris, France	Lisbon Addict. 24-25 Nov Paris, France				
		EUROPAD 20-22 May Pisa, Italy						
National (selected)	Cong. L'Enceph. 19-21 Jan Paris, France	Subst.-Forum 14-15 May Mondsee, Austria	RCPsych Int. 20-23 Jun TBD United Kingdom	DGS-Kon. 26-30 Sep Bielefeld, Germany	SESP (Prisons) TBD TBD, Spain	SSA Conf. TBD United Kingdom	SIPaD TBD Italy	
	Dt. Schmerz+ Palliativ-Tag 23-26 Mar Frankfurt, Germany	CPNLF 15-17 Jun Nice, France	Kon. Suchtmed. 30 Jun-2 Jul Munich, Germany	SEPD 23-24 Sep Gran Canaria, ES	Beroendemedicin TBD Sweden	APSAD TBD Australia	Gefängnis medizin TBD Germany	
	SMMGP RCGP 25-26 Mar London, United Kingdom	IMIA21 TBD Virtual	Adictologia TBD Portugal	Schmerzkon. TBD Germany	J Sociodrog TBD Spain	Feder SerD TBD Italy	Int. Suchtsymp TBD Austria	

Key publications in 2021¹⁻⁵

Original Investigation | Substance Use and Addiction

Patient-Reported Outcomes of Treatment of Opioid Dependence With Weekly and Monthly Subcutaneous Depot vs Daily Sublingual Buprenorphine: A Randomized Clinical Trial

Nicholas Lintzeris, MBBS, PhD; Adrian J. Dunlop, MBBS, PhD; Paul S. Haber, MD, FRACP; Dan I. Lubman, MB ChB, PhD; Robert Graham, MBBS, Sarah Hutchinson, Shalini Anunogri, MBBS, PhD; Victoria Hayes, MBBS, MPH; Peter Hyland, MD, PhD; Agneta Svedberg, MSc; Stefan Petersen, PhD; Fredrik Tiberg, PhD

Invited Commentary | Substance Use and Addiction

Extended-Release Buprenorphine and Its Evaluation With Patient-Reported Outcomes

Wilson M. Compton, MD, MPE; Nora D. Volkow, MD

Research Report

Treatment of opioid dependence with depot buprenorphine (CAM2038) in custodial settings

A. J. Dunlop, B. White, J. Roberts, M. Creticos, D. Attalla, R. Ling, A. Searles, J. Mackinnon, M. F. Doyle, E. McEntyre, J. Attia, C. Oldmeadow, M. V. Howard, T. Murrell, P. S. Haber, N. Lintzeris

First published: 29 June 2021 | <https://doi.org/10.1111/add.15627>

Drug and Alcohol Dependence
Volume 227, 1 October 2021, 108959

Tracing the affordances of long-acting injectable depot buprenorphine: A qualitative study of patients' experiences in Australia

Am J Drug Alcohol Abuse. 2021 Sep 3;47(5):599-604. doi: 10.1080/00952990.2021.1963757. Epub 2021 Aug 18.

Transition from methadone to subcutaneous buprenorphine depot in patients with opioid use disorder in custodial setting - a case series

Michael Soyka¹, Gregor Groß²

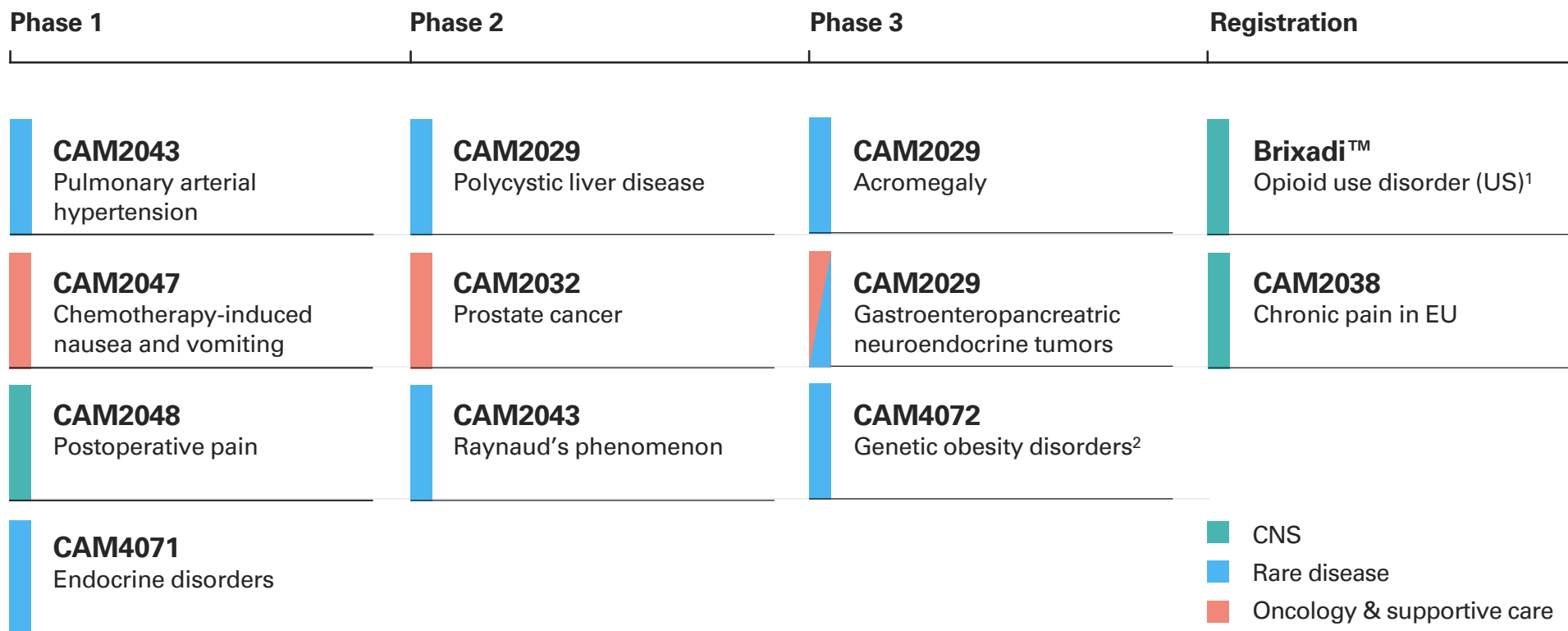
¹Lintzeris et al. *JAMA Network Open*. 2021;4(5):e219041.
²Compton et al. *JAMA Network Open*. 2021;4(5):e219708;
³Dunlop et al. *Addiction*. Jun 29, 2021. ⁴Barnett et al. *Drug and Alcohol Dependence*. Oct 1, 2021; ⁵Soyka M., et al. *Am J Drug Alcohol Abuse*. 47: 599-604, 2021

R&D pipeline update



Fredrik Tiberg

Broad and diversified mid- to late-stage pipeline

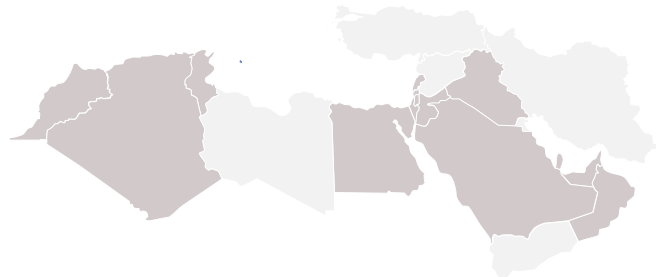


¹Licensed to Braeburn in North America; ²Licensed to Rhythm Pharmaceuticals worldwide

Buvidal (Brixadi) regulatory progress

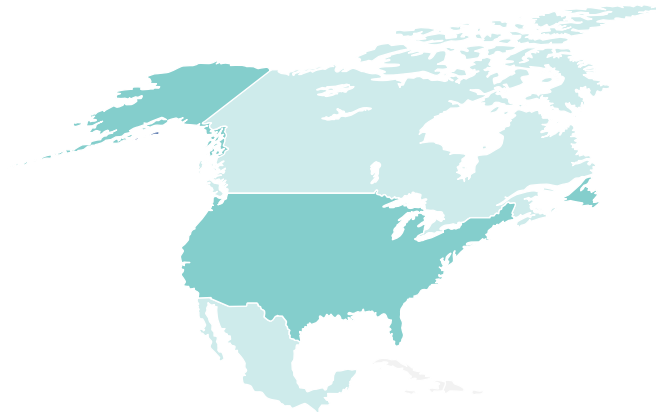
New approvals and ongoing processes

- Market authorization in Israel adding to approvals in EU, UK, Switzerland, Australia and New Zealand
- MAAs under review in four MENA countries
- Fast track granted in Saudi Arabia and Lebanon
- Further submissions in progress
- Early access programs ongoing in three countries



Brixadi™ in the US

- Braeburn issued with new Complete Response Letter (CRL) for the Brixadi NDA on 15 Dec 2021
- CRL result of quality-related deficiencies at Braeburn's US contract manufacturer
- Camurus waiting for information from Braeburn



Buvidal for treatment of chronic pain

Buvidal indication expansion

- Regulatory submission (type 2-variation) accepted by EMA for extension of Buvidal indication to include chronic pain
- CHMP opinion expected in H2 2022
- Submission to TGA in Australia planned for Q1 2022

High unmet medical need

- High unmet medical need in chronic pain, especially among people with dependence of opioids
- If approved, Buvidal could be the first long-acting injection product approved for treatment of chronic pain

Significant market potential

- Initial estimate of the added market potential of the proposed chronic pain indication for Buvidal in EU and Australia is ≥ 150 million EUR¹

¹Company estimate subject to final indication approved by EC and TGA



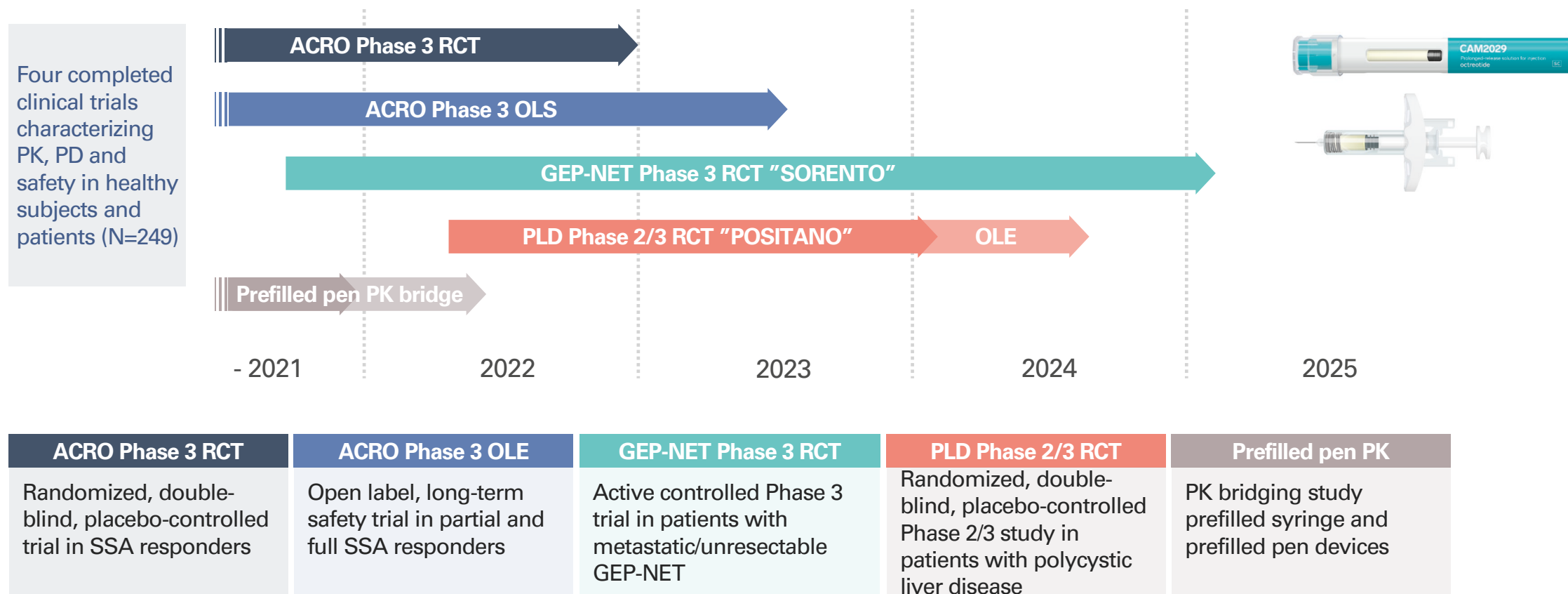


CAM2029 – octreotide subcutaneous depot in Phase 3 development

Under development for three rare diseases: acromegaly, neuroendocrine tumors and polycystic liver disease

Designed for enhanced efficacy and improved patient convenience

CAM2029 clinical study program overview



Timelines are indicative. PK – pharmacokinetic; PD – pharmacodynamic; PC – Placebo control; LTSE – Long-term safety extension; ACRO – acromegaly, GEP-NET – gastroenteropancreatic neuroendocrine tumors; PLD – polycystic liver disease

CAM2029 in acromegaly

Acromegaly

- Caused by benign pituitary tumor secreting excess growth hormone resulting in severe symptoms and morbidity
- First generation somatostatin analogs (SSAs) is first-line medical treatment

**Estimated 51,000 patients
with 18,000 on SSA^{1,2}**



Medical needs

- Current medications can be burdensome for patients and have suboptimal efficacy
 - Require administration by healthcare professional
 - Only around fifty percent of patients are fully responding to current SSA treatments

CAM2029 opportunity

- Ready-to-use injection pen and syringe allows patient self-administration and improved convenience
- Improved octreotide exposure may improve efficacy in some patients
- Orphan drug designation

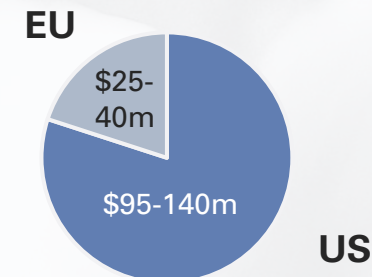
Development status

- ✓ Four completed Phase 1-2 studies
 - About 500% increased bioavailability
 - Effective reduction of biomarker levels
- ✓ Orphan designation in the EU
- ✓ Two ongoing phase 3 studies
 - More than 100 (target 147) patients included
 - Covid-19 has been a challenge
- Top-line efficacy results expected Q4 2022
- Regulatory submissions in 2023

Market potential

CAM2029 peak sales estimate in acromegaly in EU and US:³

US\$ **120 – 180** million



¹<https://rarediseases.org/rare-diseases/acromegaly/>; ²Est. in US and EU5. Globe Life Sciences report 2019; data on file; ³Globe Life Sciences report 2020 and Company estimates SSA – somatostatin analog

CAM2029 in neuroendocrine tumors

Neuroendocrine tumors (NET)

- Chronic, life-limiting disease caused by tumors eg, in GI-tract, pancreas and lung
- SSAs first line treatment for tumor and symptom control in GEP-NET

**Estimated 390,000 patients
with 51,000 on SSA¹**



Medical needs

- Disease progression and suboptimal efficacy
 - Require more aggressive treatments, e.g., chemo- and radiation therapy
- Current treatments are burdensome for patients

CAM2029 opportunity

- Potential for improved tumor and symptom control with CAM2029
- Convenient dosing and self-administration can reduce burden on patients and the healthcare system

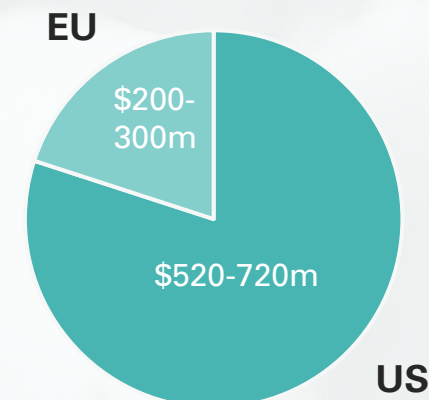
SORENTO Phase 3 study initiated

- ✓ Four clinical studies completed
- ✓ Enrollment started in the randomized, active-controlled Phase 3 SORENTO study in Q4 2021
 - Aiming to show superior efficacy with CAM2029 vs current standard therapies
 - ~300 patients to be included across +90 clinical sites in North America, Europe and Israel
- Top line results expected in H2 2024

Market potential

CAM2029 peak market sales estimate in NET:²

US\$ **720 – 1020** million



CAM2029 in polycystic liver disease

Polycystic liver disease (PLD)

- Chronic disorder characterized by progressive growth of liver cysts
- Can be very burdensome and have a profound impact on quality of life

Estimated 37,000 target patients with symptomatic PLD¹



Medical needs

- No approved pharmacological treatment for symptomatic PLD
- Recent clinical trials indicate that SSAs may be effective in treating PLD

CAM2029 opportunity

- Ready-to-use prefilled pen or syringe for enhanced convenience and patient self-administration
- If approved, could be first approved medication for treatment of symptomatic PLD

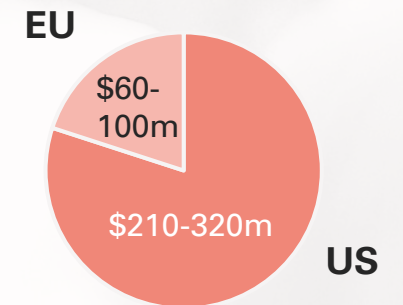
POSITANO Phase 2/3 study

- ✓ IND safe to proceed letter in 2021
- ✓ Orphan designation in the US
- ✓ Patient reported outcomes questionnaire developed and aligned with FDA
- ☐ Planned to start H1 2022
- ☐ Patient-reported treatment outcome protocol aligned with the FDA

Market potential

CAM2029 peak market sales estimate in PLD:²

US\$ **270 – 420** million



First dosing in Phase 3 program for weekly setmelanotide

Weekly setmelanotide for genetic obesity disorders

- ✓ Weekly formulation of setmelanotide based on Camurus' FluidCrystal technology
- ✓ Daily formulation of setmelanotide, IMCIVREE™, approved by the FDA in Nov 2020¹ and EC in Jul 2021^{1,2}

Phase 3 “switch study”

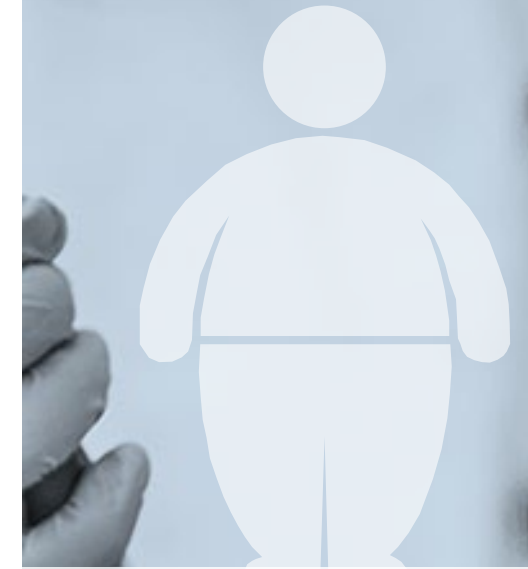
- Randomized, double-blind (13+13 w) trial in patients with eg. Bardet-Biedl Syndrome (BBS) switched from daily therapy³
- 30 patients randomized 1:1
- Primary endpoint: Proportion of patients with no weight gain
- ✓ **Dosing initiated Jan 2022³**

Phase 3 “de novo study”

- Additional study in de novo patients planned by Rhythm

¹ <https://ir.rhythmtx.com/news-releases/news-release-details/rhythm-pharmaceuticals-announces-fda-approval-imcivreetm>; ² <https://ir.rhythmtx.com/news-releases/news-release-details/rhythm-pharmaceuticals-announces-european-commission>; ³ <https://news.cision.com/camurus-ab/r/camurus-announces-dosing-initiated-in-phase-3-trial-of-weekly-setmelanotide-in-patients-with-genetic-c3485863>

camurus®



Weekly formulation of setmelanotide designed to improve compliance and adherence



Key take aways from a positive fourth quarter 2021



Commercialization execution

- ✓ Tenth consecutive quarter with double-digit sales growth
- ✓ Accelerating Buvidal patient uptake
- ✓ New funding allocated for opioid dependence treatment in key markets



Pipeline advancement

- ✓ EMA application for label extension for Buvidal to include chronic pain
- ✓ CAM2029 program progressed in three rare disease indications
- ✓ First dosing in SORENTO study
- ✓ Phase 3 study with weekly setmelanotide initiated by Rhythm



Corporate development

- ✓ Continued strong growth and improved result
- ✓ Stable cash position of 412 MSEK
- ✓ Financed to execute strategy and take new products to the market

Expected key milestones and outlook 2022

Commercialization

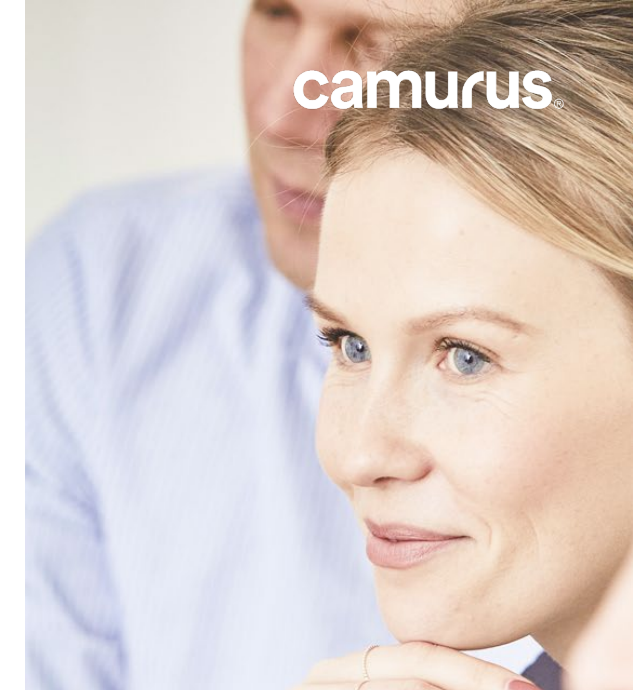
- ❑ Market expansion with new regulatory and market access approvals
- ❑ Approval and preparation for launch in chronic pain

Pipeline advancement

- ❑ Start Phase 2/3 POSITANO study of CAM2029 in polycystic liver disease
- ❑ Enrolment completed in two Phase 3 studies in acromegaly
- ❑ Top line results from Phase 3 efficacy study of CAM2029 in acromegaly
- ❑ Enrolment completed in Phase 3 SORENTO study in neuroendocrine tumors
- ❑ Pipeline expansion with a new clinical program
- ❑ Brixadi NDA resubmission, (waiting for timeline from Braeburn)

Corporate development

- ❑ Profitability reached during the year
- ❑ Sustainability strategy fully implemented

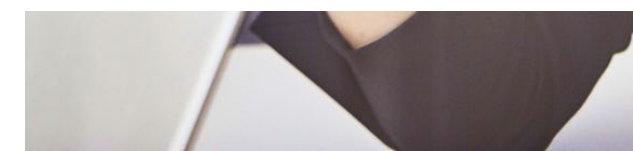
FY 2022 outlook¹

Total revenue
SEK 900 to 950 million,
+ 50-58%

Product sales
SEK 875 to 925 million,
+ 47-56%

Operating results
SEK -60 to +10 million,
+46-109%

¹Uncertainties include the development of Covid-19 pandemic. Guidance does not take account of potential \$35m development milestone on US approval of Brixadi.



Q&A

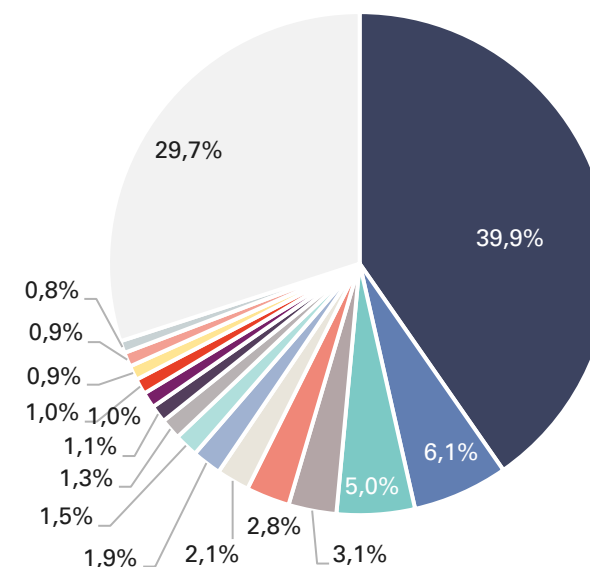
Financials - fourth quarter and full year 2021

MSEK	Oct – Dec 2021	Oct – Dec 2020	Δ	Jan – Dec 2021	Jan – Dec 2020	Δ
Total revenues	183	106	73%	601	336	79%
whereof product sales	181	104	74%	594	323	84%
Operating expenses	174	175	-1%	628	508	24%
Operating result	-18	-82	78%	-111	-205	46%
Result for the period	-14	-65	79%	-90	-167	46%
Result per share, before and after dilution, SEK		-1.22			-3.18	
Cash position	412	462	-11%	412	462	-11%

Shareholders

Shareholders as of 30 December 2021	Number of shares	% of capital	% of votes
Sandberg Development AB	21,875,692	39.9	39.9
Fjärde AP-fonden	3,330,676	6.1	6.1
Avanza Pension	2,723,086	5.0	5.0
Fredrik Tiberg, CEO	1,672,788	3.1	3.1
Gladiator	1,518,133	2.8	2.8
Didner & Gerge Fonder	1,150,000	2.1	2.1
Svenskt Näringsliv	1,025,000	1.9	1.9
Lancelot Avalon	826,491	1.5	1.5
Backahill Utveckling	732,271	1.3	1.3
State Street Bank and Trust	665,915	1.1	1.1
Cancerfonden	550,000	1.0	1.0
Afa Försäkring	545,660	1.0	1.0
Camurus Lipid Research Foundation	505,250	0.9	0.9
SEB Investment Management	500,584	0.9	0.9
Carl-Olof and Jenz Hamrins Stiftelse	425,000	0.8	0.8
Other shareholders	16,270,515	29.7	29.7
In total	54,602,227	100.0	100.0

Shareholder distribution



Experienced and committed management team



Fredrik Tiberg, PhD
President & CEO, Head R&D
In Company since: 2002
Holdings: 1,672,788 shares,
 90,000 warrants & 60,000
 employee options

Education: M.Sc. in Chemical Engineering, PhD in Physical Chemistry, Lund University

Previous experience: Professor in Physical Chemistry at Lund University, Visiting Professor at Oxford University, Institute for Surface Chemistry (Section head).



Jon Garay Alonso
Chief Financial Officer
In Company since: 2022
Holdings: 1,450 shares &
 33,750 employee options

Education: Bachelor in Business Administration by Universidad Comercial de Deusto. Executive MBA by IESE Business School.

Previous experience: More than 20 years experience from Finance within pharmaceutical and MedTech companies, incl. Baxter, Gambro, Convatec, Bristol Myers Squibb.



Richard Jameson
Chief Commercial Officer
In Company since: 2016
Holdings: 25,193 shares,
 58,000 warrants and 33,750
 employee options

Education: B.Sc. in Applied Biological Sciences from University West of England

Previous experience: General Manager, UK & Nordics for Reckitt Benckiser (2010 – 2013) and Area Director Europe, Middle East and Africa for Indivior (2013 – 2016).



Peter Hjelmsström, MD, PhD
Chief Medical Officer
In Company since: 2016
Holdings: 22,500 employee
 options

Education: MD, PhD and Associate Professor from Karolinska Institutet, Postdoctoral fellowship at Yale University

Previous experience: More than 15 years of experience from the pharmaceutical industry, including as Medical Director at Orexo and Head of Clinical Science at Sobi



Fredrik Joabsson, PhD
Chief Business Dev. Officer
In Company since: 2001
Holdings: 49,170 shares,
 15,000 subscription warrants
 & 22,500 employee options

Education: M.Sc. in Chemistry, PhD in Physical Chemistry, Lund University

Previous experience: More than 20 years of experience in pharmaceutical R&D, business development and alliance management.



Maria Lundqvist
Head of Global HR
In Company since: 2021
Holdings: 22,500 employee
 options

Education: B.Sc. in Business and Economics, Uppsala University

Previous experience: More than 20 years of experience of leadership roles within Human Resources, including HR Director Nordics at Teva Pharmaceuticals and HR positions at Tetra Pak, Vestas and AstraZeneca.



Annette Mattsson
VP Regulatory Affairs
In Company since: 2017
Holdings: 1,504 shares,
 7,000 subscription warrants &
 22,500 employee options

Education: Bachelor of Pharmacy, Uppsala University and Business Economics, Lund University

Previous experience: More than 25 years of experience within regulatory affairs, including European RA Director/Global RA Lead at AstraZeneca and Global RA Lead at LEO Pharma.



Torsten Malmström, PhD
Chief Technical Officer
In Company since: 2013
Holdings: 46,858 shares &
 22,500 employee options

Education: M.Sc. in Chemistry, PhD in Inorganic Chemistry, Lund University

Previous experience: More than 20 years of experience from pharmaceutical R&D including Director Pharmaceutical Development at Zealande Pharma, Director of Development at Polypeptide, Team Manager at AstraZeneca.



Andrew McLean
*VP Corporate Development
 & Senior Counsel*
In Company since: 2021
Holdings: 22,500 employee
 options

Education: Bachelor of Laws (LL.B (Hons)), Aberystwyth University and College of Law, Guildford (Law Finals)

Previous experience: General Counsel, Company Secretary & Chief Compliance Officer at Kyowa Kirin International, International Business Lawyer at Recordati SpA, Head of Legal Affairs at Shire Pharmaceuticals



Agneta Svedberg
VP Clinical & Regulatory Dev.
In Company since: 2015
Holdings: 17,987 shares,
 37,500 subscription warrants &
 22,500 employee options

Education: M.Sc. In Radiophysics and B.Sc. In Medicine from Lund University, Executive MBA from Executive Foundation Lund

Previous experience: More than 25 years of experience in drug development, incl. as COO at Zealand Pharma, CEO of Cantargia, Senior VP Clinical Development at Genmab.

Phase 3 RCT to assess superiority of CAM2029 vs standard of care in GEP-NET

- ✓ Phase 3, randomized, open-label, active-controlled multi-center trial to assess efficacy and safety of CAM2029 versus standard of care in patients with GEP-NET
 - Approximately 300 patients with GEP-NET randomized 1:1
 - **Primary endpoint:** Superiority in progression free survival with CAM2029 vs lanreotide ATG and octreotide LAR in patients with un-resectable/metastatic and well-differentiated GEP-NET
 - Recruitment of patients initiated, and estimated to be completed in 2022

Patient population

Adult patients with histologically confirmed advanced (unresectable and/or metastatic) and well-differentiated NET of GEP origin

